

# **EXHIBIT W**

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April 17, 2003

**VIA FACSIMILE & U.S. MAIL**

Jason C. White, Esq.  
Brinks Hofer Gilson & Lione  
NBC Tower - Suite 3600  
455 N. Cityfront Plaza Drive  
Chicago, IL 60611

**Re: *Overture Services, Inc. v. Google Inc.***

Dear Jason:

I write to follow up on my earlier letter of today, and more specifically to discuss Overture's Request for Production No. 58. As you will recall, Google objected on various grounds, and I agreed to find out what disputes Google has been involved in, other than minor matters such as billing disputes with AWS advertisers, with respect to AWS. Other than such minor matters and the present lawsuit, the only AWS-related disputes that Google has been involved in concern trademark issues. Documents related to such disputes are neither relevant to this action nor reasonably calculated to lead to the discovery of admissible evidence.

Sincerely,



Michael S. Kwun

MSK/jlc

04/17/2003 13:11 FAX 415 394 0134

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April 17, 2003

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From	Telephone	Code
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Re Overture v. Google		

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Please see attached.

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